



## LAURA GRASSI JOINS PENTEGRA RETIREMENT SERVICES AS REGIONAL DIRECTOR

White Plains, NY, June 15, 2015 — [Pentegra Retirement Services](#) announced today that Laura Grassi has joined the organization as Regional Director for Pentegra's qualified plan sales. Reporting to Pete Swisher, Pentegra Senior Vice President of National Sales, Grassi will spearhead the company's business development efforts in New York City, Long Island and New Jersey.

According to Swisher, "We are excited to have Laura on board. With extensive knowledge of qualified retirement plan solutions, strong relationships and a solid track record of success, she will be instrumental in working to expand the organization's scope and reach and develop relationships throughout the New York metropolitan area."

An accomplished retirement services professional, Grassi brings extensive retirement services industry experience to Pentegra, having worked in the industry for more than 14 years. Most recently, she was Regional Director of Sales with Empower Retirement, specializing in the corporate retirement plan marketplace. Previously, she worked at ING Financial Services where she was a Regional Vice President.

Grassi added, "Pentegra offers clear differentiators in the retirement plan marketplace. Their fiduciary solutions and Multiple Employer Plan 'MEP' offerings are unique in the industry today and provide a clear advantage. I look forward to working closely with financial advisors, consultants, and RIAs to help create customized retirement plan solutions for their clients."

Grassi earned a Bachelor of Arts degree from Providence College in Rhode Island, and currently maintains FINRA Series 6 and 63 securities registrations and maintains life licenses in New Jersey, New York, Pennsylvania and Connecticut. She also holds a Chartered Retirement Plans Specialist designation from the College for Financial Planning. Grassi will be based in Mahwah, New Jersey.

### **About Pentegra**

Pentegra Retirement Services is a leading provider of retirement plan and fiduciary outsourcing solutions to organizations nationwide. Founded by the Federal Home Loan Bank System in 1943, Pentegra offers a broad array of qualified and non-qualified retirement plan solutions, TPA services and benefits financing solutions using BOLI. In addition Pentegra, through Pentegra Investors, Inc., also serves the needs of institutional investors, offering partial or complete investment outsourcing capabilities. For more information, go to [www.pentegra.com](http://www.pentegra.com).

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