



PENTEGRA RETIREMENT SERVICES EXPANDS OUTSOURCED CHIEF INVESTMENT OFFICER (OCIO) SERVICES THROUGH THE HIRING OF SARAH COXE LANGE, NATIONAL SALES DIRECTOR, INSTITUTIONAL INVESTMENTS

White Plains, NY, June 24, 2014 — [Pentegra Retirement Services](#) announced today that Sarah Coxe Lange has joined the organization as National Sales Director, Institutional Investments, to spearhead business development for Pentegra's Outsourced Chief Investment Officer (OCIO) Services.

In making the announcement, Scott Stone, Senior Vice President and Chief Investment Officer at Pentegra said "We are pleased to have Sarah join our organization. She is an extraordinarily accomplished and impressive professional. Her extensive knowledge of institutional investments and experience as an investment professional will be key to our business development efforts and marketing Pentegra's OCIO solutions. In addition to her outstanding experience in institutional investment sales, she has lived through the CIO process as a Chief Investment Officer and can fully appreciate what external managers must do to earn the trust of their clients."

Stone explains, "Pentegra has nearly \$8 billion in OCIO assets under management with many clients who have been with us for over 30 years. The globalization of capital markets over the last few decades has resulted in a marked increase in the range and complexity of investment opportunities available to investors. Since the financial crisis of 2008, there has been a significant increase in the trend toward investment outsourcing as firms grapple with increasing complexity and the need for better risk management and professional support. The OCIO model delivers investment consulting and fiduciary management in a single solution. For so many institutions, these services can save time, money, and reduce risk."

Lange brings extensive investment expertise to Pentegra, having worked in the industry for over 25 years. Most recently, she served as Managing Director of Institutional Marketing in New York with Guggenheim Partners Asset Management and Trust Company of the West. Previously, she spent nearly two decades as Chief Investment Officer and President of Market Street Investment Management at Provident Mutual Life and subsequently, Executive Vice President and Head of Portfolio Management for the \$100 billion asset manager AEGON USA Investments.

She is a past President of the CFA Society of Philadelphia. She has a BA in Economics from Dickinson College, an MBA from Baruch College, and earned the Chartered Financial Analyst designation.

About Pentegra

Pentegra Retirement Services is a leading provider of retirement plan solutions to organizations nationwide. Founded by the Federal Home Loan Bank System in 1943, Pentegra offers a full range of retirement programs, including 401(k) plans, Defined Benefit Pension plans, Cash Balance plans, 412(e)(3) Fully Insured Defined Benefit plans, Split Funded Defined Benefit plans, KSOPs, ESOPs, Profit Sharing plans, Age-Weighted plans, New Comparability plans, 457(b) and 457(f) plans, 403(b) plans, 401(a) plans, Section 79 plans, Non-qualified Executive Benefit and Director plans, benefits financing solutions using BOLI and a broad array of TPA services. In addition Pentegra also serves the needs of institutional investors including endowments, foundations and insurance companies and offering partial or complete investment outsourcing capabilities. For more information, go to www.pentegra.com.

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