



FOR IMMEDIATE RELEASE

Pentegra Retirement Services Introduces Advisor Smartpath™; New Report Featuring Strategies For Advisors To Help Clients Achieve Greater Retirement Readiness

White Plains, NY, April 4, 2016 — Today, [Pentegra Retirement Services](#) (Pentegra) introduced the [Pentegra Advisor SmartPath™](#), a report detailing the best strategies for advisors to use in helping plan sponsors and participants achieve greater retirement readiness.

The [new report](#) focuses on helping advisors start conversations with plan sponsors by discussing how key solutions — fiduciary outsourcing, Multiple Employer Plans (MEPs), retirement income solutions, and targeted communications — can help address the most critical concerns of plan sponsors today.

Defined contribution plans — and 401(k) plans in particular — have undergone a dramatic shift since their creation nearly 40 years ago. They have evolved from what was once considered a supplementary retirement benefit to becoming the primary source of retirement income for many people today. Plan sponsors now have a growing sense of responsibility for employees' overall financial wellness.

According to Rich Rausser, Senior Vice President at Pentegra, "Today, plan sponsors are far more focused on retirement outcomes and helping participants achieve adequate levels of retirement readiness. They are concerned with the changing regulatory landscape and overall plan administrative burdens — there is a strong desire to reduce workloads, fiduciary liability and risk. They want retirement plans to deliver successful outcomes—for the sponsor as well as the participant. Our new tool the [Advisor SmartPath™](#) is the perfect resource."

What does this mean in terms of tangible solutions? Rausser explains, "Progressive plan design. Retirement income solutions. Communication and education that speak in terms of outcomes. Outsourced fiduciary responsibility. Broader retirement coverage. Simplifying plan sponsor obligations. Today and in the future, plans that have these types of features will be well on track to succeed in delivering successful outcomes for everyone."

To view the [Advisor SmartPath™ click here](#).

Pentegra is a leading provider of retirement plan and fiduciary outsourcing solutions to organizations nationwide. Founded by the Federal Home Loan Bank System in 1943,

Pentegra offers a broad array of qualified and non-qualified retirement plan solutions, TPA services and benefits financing solutions using BOLI. In addition, Pentegra, through Pentegra Investors, Inc., also serves the needs of institutional investors, offering partial or complete investment outsourcing capabilities. For more information, go to www.pentegra.com.

#

Media Contact: Rodi Rosensweig, TheRodiCompany@gmail.com; 203/270-8929