



## **Richard Zdanowski Joins Pentegra Retirement Services As Regional Director**

White Plains, NY, December 14, 2015 — [Pentegra Retirement Services](#) announced today that Richard Zdanowski has joined the organization as Regional Director for Pentegra's qualified plan sales. Reporting to Pete Swisher, Pentegra's Senior Vice President of National Sales, Zdanowski will spearhead the company's business development efforts in Pennsylvania.

With more than 25 years of progressive industry experience, Zdanowski has extensive knowledge of the qualified plan marketplace and, in particular, defined benefit plans and Multiple Employer Plans (MEPs).

According to Swisher, "Rick has spent much of his career partnering with advisors to expand their practices. We are excited to have Rick, with his strong history of proven sales leadership, join our team."

Most recently, Zdanowski was a Regional 401(k) Sales Director with Lincoln Financial Distributors with an emphasis on MEP sales. He has also worked with Securian Retirement Services as a Retirement Plan Sales Director and with Provident Mutual as a Regional Vice President.

"I am thrilled to be joining the growing sales team at Pentegra and proud to be associated with a company that brings comprehensive solutions to advisors and plan sponsors," Zdanowski said.

Zdanowski attended Temple University and currently maintains FINRA Series 6 and 63 securities registrations as well as the AIF® Designation.

Pentegra Retirement Services is a leading provider of retirement plan and fiduciary outsourcing solutions to organizations nationwide. Founded by the Federal Home Loan Bank System in 1943, Pentegra offers a broad array of qualified and non-qualified retirement plan solutions, TPA services and benefits financing solutions using BOLI. In addition, Pentegra, through Pentegra Investors, Inc., also serves the needs of institutional investors, offering partial or complete investment outsourcing capabilities. For more information, go to [www.pentegra.com](http://www.pentegra.com).

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