



## **Zack Demers Joins Pentegra Retirement Services As Regional Director In New England**

White Plains, NY, January 28, 2016 — [Pentegra Retirement Services](#) announced today that Zack Demers has joined the organization as Regional Director for Pentegra's qualified retirement plan sales. Reporting to Pete Swisher, Pentegra's Senior Vice President of National Sales, Demers will spearhead the company's business development efforts in New England.

According to Swisher, "We are excited to have Zack on board. With extensive knowledge of qualified retirement plan solutions, strong relationships, and a solid track record of success, he will be instrumental in working to expand the organization's scope and reach and develop relationships throughout New England."

An accomplished retirement services professional, Demers brings deep knowledge about the retirement services industry to Pentegra, having worked in several areas of the industry. Most recently, he served as Retirement Relationship Manager-Advisory Channel for Alerus Retirement Solutions (TPA/RK). Prior, he worked as a Hybrid Wholesaler for Retirement Alliance, Inc. (TPA/RK) and Fiduciary Consulting Group, LLC (RIA).

Demers said, "Pentegra offers clear differentiators in the retirement plan marketplace. Their fiduciary solutions and Multiple Employer Plan (MEP) offerings are unique in the industry today and provide a clear advantage. I look forward to working closely with financial advisors, consultants, and RIAs to help create customized retirement plan solutions for their clients."

Demers attended the University of New Hampshire and maintains FINRA Series 6, 63 and 65 securities registrations, the AIF® Designation and Life & Accident Insurance and Health Insurance Licenses for the State of New Hampshire.

Pentegra Retirement Services is a leading provider of retirement plan and fiduciary outsourcing solutions to organizations nationwide. Founded by the Federal Home Loan Bank System in 1943, Pentegra offers a broad array of qualified and non-qualified retirement plan solutions, TPA services and benefits financing solutions using BOLI. In addition, Pentegra, through Pentegra Investors, Inc., also serves the needs of institutional investors, offering partial or complete investment outsourcing capabilities. For more information, go to [www.pentegra.com](http://www.pentegra.com).

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