



For Immediate Release

Mark L. Smith Joins Pentegra as Regional Director, BOLI and Non Qualified Benefit Plans

White Plains, NY, March 2, 2017 -- Pentegra announced today that Mark L. Smith has joined the organization as Regional Director for Pentegra's supplemental benefits and bank owned life insurance (BOLI) business in Missouri, Iowa and Kansas.

According to Chuck Coldwell, Pentegra's Vice President-National Director, Consulting and BOLI Services, "We are pleased to have such an extraordinarily and accomplished industry veteran joining our team. Mark's expertise and knowledge of the industry will be of great benefit to our organization and will certainly help us expand our reach in these key Midwestern states."

A familiar face in the banking industry, Smith brings more than 36 years of experience to Pentegra. During his banking career, he held positions as agricultural loan officer, Vice President of Lending, Vice President and Cashier, and President and CEO of community banks in both Iowa and Missouri, including 22 years as President and CEO of First Missouri Bank in Brookfield, Missouri.

During his tenure in the banking industry, he was also a long-time board member of the Missouri Independent Bankers Association (MIBA), and is a past President of the MIBA and past Chairman of the Board of MIBA. He also served on the Board of the Missouri Bankers Association.

Smith said, "This is an exciting opportunity and I am pleased to be part of the Pentegra organization. I look forward to working in tandem with Pentegra's Matt Wilcox to connect with regional and community bankers and helping to expand the organization's footprint throughout Missouri, Iowa and Kansas."

Smith holds a B.S. from Iowa State University. He is also a graduate of Iowa State University Agriculture Credit School as well as the School of Executive Bank Management at the Goizuetta Business School at Emory University. He is a fully licensed insurance agent.

About Pentegra

Pentegra is a leading provider of retirement plan and fiduciary outsourcing solutions to organizations nationwide. Founded by the Federal Home Loan Bank System in 1943, Pentegra offers a broad array of qualified and non-qualified retirement plan solutions, TPA services and benefits financing solutions using BOLI. In addition, Pentegra, through Pentegra Investors, Inc., also serves the needs of institutional investors, offering partial or complete investment outsourcing capabilities. For more information, go to www.pentegra.com.

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