



Pentegra Names Bruce D. Harrington Vice President, Strategic Development

White Plains, NY, November 16, 2020 – Today Pentegra, a leading provider of retirement plan and fiduciary outsourcing solutions, announced that Bruce D. Harrington has joined the organization as Vice President, Strategic Development. Harrington will head Pentegra's strategic and business development efforts and will report directly to Matthew P. Mintzer, Executive Vice President.

In making the announcement, Mintzer said, "Bruce is an exceptional leader. His impressive skills and industry expertise are the perfect complement to Pentegra's culture and leadership team as we continue to grow. We are fortunate to have someone of Bruce's caliber and depth lead our strategic development initiatives."

With a proven track record of retirement industry expertise, Harrington has been responsible for nearly every facet of the retirement business, including strategic business development and execution, product development and marketing, sales and relationship management, client experience and change management.

Continued Mintzer, "Bruce brings a wealth of industry expertise to Pentegra. He has a clear vision and approach to enable top-line growth and expansion of our business into new markets, clients, and transformative solution areas."

Said Harrington, "I have always taken pride in aligning vision and strategy to drive performance and growth while deepening relationships with clients and industry partners. This is an opportunity to join a top organization, which has an outstanding legacy as one of America's oldest independent fiduciaries and a history of helping organizations offer better retirement plans. I look forward to not only building off of our current programs and continuing to advance our service delivery and fiduciary expertise, but also developing new market opportunities and enterprise partnerships where we can further leverage our strengths."

Prior to joining the Pentegra team, Harrington worked as an industry consultant, where he led various distribution projects and business development initiatives in the financial services industry encompassing strategy, sales, marketing, business modeling and product development.

His previous senior leadership roles include: Vice President, Head of Sales and Business Development, John Hancock Financial Network; Senior Vice President, Retirement Solutions, LPL Financial; Managing Director, Cogent Research; Vice President, Product Development, MFS Investment Management; and Vice President, Senior Product Manager, Putnam Investments.

He received his B.A. from Boston College and M.B.A. from Suffolk University. He is an Accredited Investment Fiduciary "AIF", a Certified Retirement Counselor "CRC" and currently holds a

Massachusetts Life Insurance license and previously held FINRA Series 6, 51, 63, 65, & 26 licenses. Past honors include Winner, *Boston Business Journal*, "40 under 40" most influential business executives.

Pentegra is a leading provider of retirement planning and fiduciary outsourcing solutions to organizations nationwide. Founded by the Federal Home Loan Bank System in 1943, Pentegra offers a broad array of qualified and non-qualified retirement plan solutions, fiduciary outsourcing solutions, TPA services and benefits financing solutions using BOLI. In addition, Pentegra, through Pentegra Investors, Inc., also serves the needs of institutional investors, offering partial or complete investment outsourcing capabilities. For more information, go to www.pentegra.com.

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